## Local Market Update – July 2020 A Research Tool Provided by California Regional Multiple Listing Service, Inc



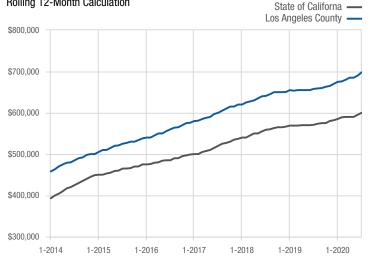
## **Los Angeles County**

Single Family		July			Year to Date	
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	6,414	6,041	- 5.8%	42,894	34,154	- 20.4%
Pending Sales	4,537	3,908	- 13.9%	28,789	22,980	- 20.2%
Closed Sales	4,608	4,375	- 5.1%	26,424	21,838	- 17.4%
Days on Market Until Sale	37	34	- 8.1%	41	36	- 12.2%
Median Sales Price*	\$695,000	\$760,000	+ 9.4%	\$660,000	\$709,000	+ 7.4%
Average Sales Price*	\$1,032,349	\$1,119,594	+ 8.5%	\$969,388	\$1,029,935	+ 6.2%
Percent of List Price Received*	99.6%	100.2%	+ 0.6%	99.4%	99.9%	+ 0.5%
Inventory of Homes for Sale	13,763	9,499	- 31.0%			
Months Supply of Inventory	3.6	2.7	- 25.0%			

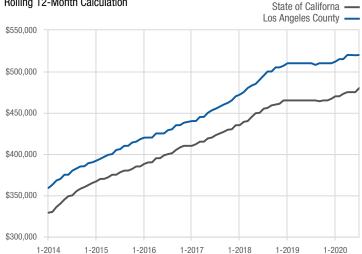
Townhouse/Condo		July			Year to Date	
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	2,067	2,480	+ 20.0%	13,869	12,399	- 10.6%
Pending Sales	1,449	1,255	- 13.4%	9,537	7,615	- 20.2%
Closed Sales	1,431	1,410	- 1.5%	8,823	7,427	- 15.8%
Days on Market Until Sale	35	32	- 8.6%	40	36	- 10.0%
Median Sales Price*	\$519,900	\$539,000	+ 3.7%	\$507,000	\$525,000	+ 3.6%
Average Sales Price*	\$640,937	\$639,093	- 0.3%	\$632,469	\$633,046	+ 0.1%
Percent of List Price Received*	99.7%	100.0%	+ 0.3%	99.4%	99.8%	+ 0.4%
Inventory of Homes for Sale	4,102	4,131	+ 0.7%			
Months Supply of Inventory	3.2	3.6	+ 12.5%			

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## **Median Sales Price - Single Family Rolling 12-Month Calculation**



## Median Sales Price - Townhouse/Condo **Rolling 12-Month Calculation**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.