

Local Market Update – June 2020

A Research Tool Provided by California Regional Multiple Listing Service, Inc



Los Angeles County

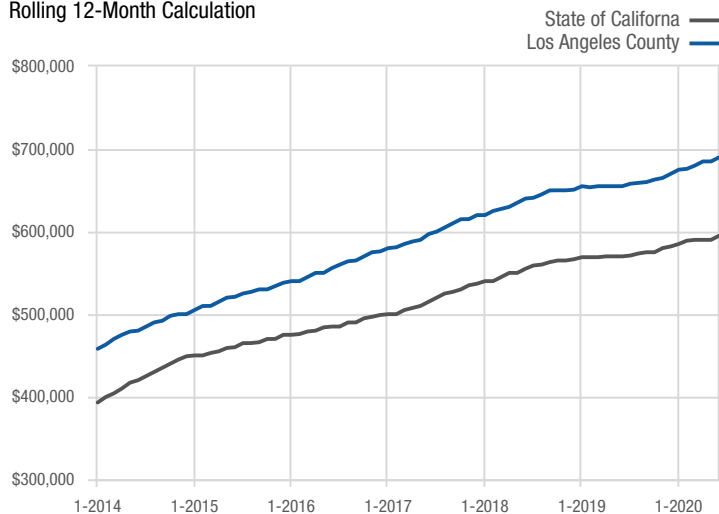
| Single Family | June | | | Year to Date | | |
|---------------------------------|-----------|--------------------|----------|--------------|--------------------|----------|
| | 2019 | 2020 | % Change | Thru 6-2019 | Thru 6-2020 | % Change |
| Key Metrics | | | | | | |
| New Listings | 6,272 | 5,335 | - 14.9% | 36,484 | 28,015 | - 23.2% |
| Pending Sales | 4,378 | 3,452 | - 21.2% | 24,253 | 18,026 | - 25.7% |
| Closed Sales | 4,442 | 3,301 | - 25.7% | 21,816 | 17,443 | - 20.0% |
| Days on Market Until Sale | 36 | 35 | - 2.8% | 42 | 37 | - 11.9% |
| Median Sales Price* | \$675,000 | \$709,500 | + 5.1% | \$655,000 | \$695,000 | + 6.1% |
| Average Sales Price* | \$968,372 | \$1,064,847 | + 10.0% | \$955,995 | \$1,006,915 | + 5.3% |
| Percent of List Price Received* | 99.8% | 99.5% | - 0.3% | 99.4% | 99.9% | + 0.5% |
| Inventory of Homes for Sale | 13,769 | 9,719 | - 29.4% | — | — | — |
| Months Supply of Inventory | 3.6 | 2.8 | - 22.2% | — | — | — |

| Townhouse/Condo | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2019 | 2020 | % Change | Thru 6-2019 | Thru 6-2020 | % Change |
| Key Metrics | | | | | | |
| New Listings | 1,972 | 2,025 | + 2.7% | 11,803 | 9,896 | - 16.2% |
| Pending Sales | 1,396 | 1,057 | - 24.3% | 8,088 | 5,947 | - 26.5% |
| Closed Sales | 1,366 | 1,005 | - 26.4% | 7,392 | 6,002 | - 18.8% |
| Days on Market Until Sale | 37 | 36 | - 2.7% | 40 | 37 | - 7.5% |
| Median Sales Price* | \$517,060 | \$510,000 | - 1.4% | \$505,000 | \$519,000 | + 2.8% |
| Average Sales Price* | \$661,481 | \$604,794 | - 8.6% | \$630,832 | \$631,296 | + 0.1% |
| Percent of List Price Received* | 99.6% | 99.5% | - 0.1% | 99.4% | 99.7% | + 0.3% |
| Inventory of Homes for Sale | 4,057 | 3,822 | - 5.8% | — | — | — |
| Months Supply of Inventory | 3.2 | 3.3 | + 3.1% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

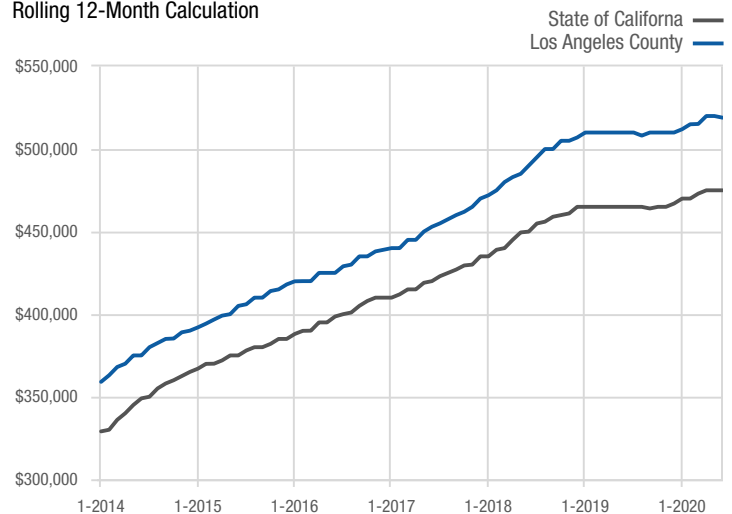
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.