Local Market Update – September 2020 A Research Tool Provided by California Regional Multiple Listing Service, Inc



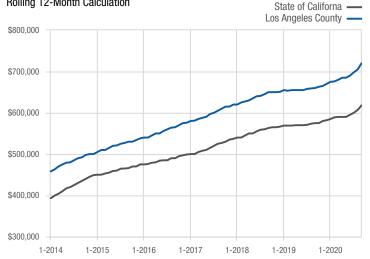
Los Angeles County

Single Family		September			Year to Date	
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	5,722	6,005	+ 4.9%	54,329	46,341	- 14.7%
Pending Sales	3,963	3,537	- 10.7%	37,059	32,307	- 12.8%
Closed Sales	3,932	4,537	+ 15.4%	34,961	30,764	- 12.0%
Days on Market Until Sale	38	28	- 26.3%	40	34	- 15.0%
Median Sales Price*	\$680,000	\$810,000	+ 19.1%	\$665,000	\$730,165	+ 9.8%
Average Sales Price*	\$955,611	\$1,196,820	+ 25.2%	\$970,389	\$1,071,911	+ 10.5%
Percent of List Price Received*	99.6%	101.3%	+ 1.7%	99.5%	100.2%	+ 0.7%
Inventory of Homes for Sale	13,656	9,808	- 28.2%			
Months Supply of Inventory	3.5	2.8	- 20.0%			

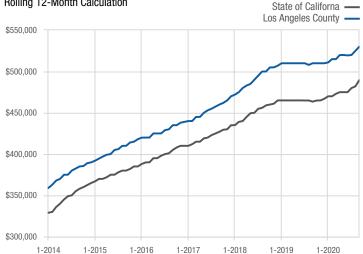
Townhouse/Condo		September			Year to Date	
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	1,906	2,428	+ 27.4%	17,864	17,335	- 3.0%
Pending Sales	1,301	1,190	- 8.5%	12,245	10,944	- 10.6%
Closed Sales	1,349	1,694	+ 25.6%	11,661	10,600	- 9.1%
Days on Market Until Sale	39	30	- 23.1%	39	35	- 10.3%
Median Sales Price*	\$520,000	\$560,000	+ 7.7%	\$510,000	\$533,000	+ 4.5%
Average Sales Price*	\$651,545	\$651,841	+ 0.0%	\$636,385	\$640,217	+ 0.6%
Percent of List Price Received*	99.7%	100.2%	+ 0.5%	99.5%	99.8%	+ 0.3%
Inventory of Homes for Sale	4,281	4,502	+ 5.2%			
Months Supply of Inventory	3.3	3.7	+ 12.1%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo **Rolling 12-Month Calculation**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.