Local Market Update – September 2020 A Research Tool Provided by California Regional Multiple Listing Service, Inc



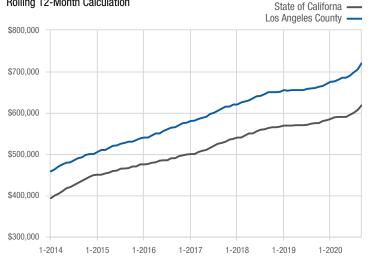
Los Angeles County

| Single Family | | September | | | Year to Date | |
|---------------------------------|-----------|-------------|----------|-------------|--------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 9-2019 | Thru 9-2020 | % Change |
| New Listings | 5,722 | 6,005 | + 4.9% | 54,329 | 46,341 | - 14.7% |
| Pending Sales | 3,963 | 3,537 | - 10.7% | 37,059 | 32,307 | - 12.8% |
| Closed Sales | 3,932 | 4,537 | + 15.4% | 34,961 | 30,764 | - 12.0% |
| Days on Market Until Sale | 38 | 28 | - 26.3% | 40 | 34 | - 15.0% |
| Median Sales Price* | \$680,000 | \$810,000 | + 19.1% | \$665,000 | \$730,165 | + 9.8% |
| Average Sales Price* | \$955,611 | \$1,196,820 | + 25.2% | \$970,389 | \$1,071,911 | + 10.5% |
| Percent of List Price Received* | 99.6% | 101.3% | + 1.7% | 99.5% | 100.2% | + 0.7% |
| Inventory of Homes for Sale | 13,656 | 9,808 | - 28.2% | | | |
| Months Supply of Inventory | 3.5 | 2.8 | - 20.0% | | | |

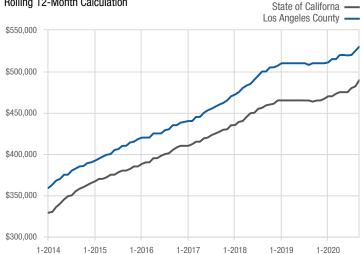
| Townhouse/Condo | | September | | | Year to Date | |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 9-2019 | Thru 9-2020 | % Change |
| New Listings | 1,906 | 2,428 | + 27.4% | 17,864 | 17,335 | - 3.0% |
| Pending Sales | 1,301 | 1,190 | - 8.5% | 12,245 | 10,944 | - 10.6% |
| Closed Sales | 1,349 | 1,694 | + 25.6% | 11,661 | 10,600 | - 9.1% |
| Days on Market Until Sale | 39 | 30 | - 23.1% | 39 | 35 | - 10.3% |
| Median Sales Price* | \$520,000 | \$560,000 | + 7.7% | \$510,000 | \$533,000 | + 4.5% |
| Average Sales Price* | \$651,545 | \$651,841 | + 0.0% | \$636,385 | \$640,217 | + 0.6% |
| Percent of List Price Received* | 99.7% | 100.2% | + 0.5% | 99.5% | 99.8% | + 0.3% |
| Inventory of Homes for Sale | 4,281 | 4,502 | + 5.2% | | | |
| Months Supply of Inventory | 3.3 | 3.7 | + 12.1% | | | |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo **Rolling 12-Month Calculation**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.